FELLA LEADERSHIP GROUP

Corporate Leadership Training Pricing

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Private company leadership training for one cohort with the first 20 participants included. The rates below include standard instructor travel. Choose a focused four-module day or a connected multi-day program, then confirm the module sequence, readiness, dates and full scope in a written proposal. First 20 included; extra-person rates follow.

Delivery format	Modules	Teaching hours	Onsite hours	Travel included
One day workshop	4	6	8	$7,460
Two day intensive	8	12	16	$14,280
Three day intensive	12	18	24	$20,640
Complete Leadership Academy	20	30	40	$32,180
Spaced development series	12	18	24	$22,460

Each full onsite day is eight hours: four 90-minute modules, four 15-minute breaks and one hour for lunch. Intensives use consecutive days at one site; weekend delivery is by agreement. The spaced series uses three separate full days and includes planning check-ins before each day.

Local and public service rates

Format	Nonprofit government or eligible veteran and first responder workforce	Local delivery	Local eligible organization
One day workshop	$6,715	$6,210	$5,590
Two day intensive	$12,850	$12,140	$10,925
Three day intensive	$18,575	$18,240	$16,415
Complete Leadership Academy	$28,960	$28,930	$26,035
Spaced development series	$20,215	$18,630	$16,765

Eligible nonprofits, government organizations and organizations qualifying for the Veteran and First Responder Workforce Discount receive one 10% eligibility discount. Apply any eligible local travel credit first, then the single 10% reduction, and round the base package fee once to the nearest $5, half up. Multiple eligibility categories do not produce multiple discounts. Previously accepted quotes retain their agreed terms.

Example: one day is $7,460 standard or $6,210 local. An eligible local nonprofit, government or qualifying veteran/first responder workforce organization receives 10% off $6,210: $5,589, rounded to $5,590. The local travel credit and one eligibility discount both apply. Being eligible under multiple categories does not add another 10% reduction.

Scope eligibility and booking

What is included

• One instructor; first 20 participants included in the package; one sponsor planning call up to 60 minutes.

• Module selection and sequencing; up to two hours of light tailoring of existing materials.

• Standard printed and digital participant materials, one offering welcome pack and prework, practical exercises and an action record.

• Evaluation and 30-day follow-up tools, plus one virtual sponsor follow-up up to 60 minutes within 30 days of the final day.

• Standard instructor travel within the coverage described below.

Which offering fits

O01 Leadership Foundations (01–04); O02 Trust Recovery and Conversations (05–08); O03 Accountable and Effective Teams (09–12); O04 Diagnosis Change and Execution (13–16); O05 Developing Leaders and Integrated Practice (17–20). Each is a suggested one-day configuration at the one-day rate. O06 is the complete five-day Academy. Your business may choose a custom sequence of four modules per full day.

O05 includes the capstone and requires demonstrated familiarity with earlier Academy tools. A short orientation does not replace prerequisite teaching. Confirm readiness before booking. Four-day programs and a spaced full Academy receive a custom all-in quote.

Discount eligibility and included travel

The local discount applies to the actual training venue in the Denver–Pueblo corridor, including Denver metro, Castle Rock, Monument, Colorado Springs, Fountain and Pueblo, where one instructor can deliver without an overnight stay. Confirm the venue in the proposal; a local billing address alone does not qualify.

Eligible nonprofit organizations and federal, state and local government clients receive the same 10% discount. Confirm nonprofit status or government/public-entity identity for the contracting organization. A private government contractor does not qualify automatically. The discount does not establish tax exemption, procurement approval or any supplier certification.

Standard instructor travel within the contiguous United States is included with at least 21 days' notice and agreed dates, location and scope. No separate routine airfare, hotel, mileage or travel invoice follows. Alaska, Hawaii, international, remote-access or short-notice delivery receives one fixed travel-inclusive quote before booking. An accepted price changes only through an agreed scope change.

Additional scope and payment

Client supplies the room, agreed AV and participant meals unless specifically included in a separately approved venue quote. Venue, taxes, extensive customization, assessments and additional instructors are additional only when agreed in writing before booking. Recording and internal re-teaching licenses are excluded. Participants after 20 use the published additional-person formula.

Quotes are valid for 30 days unless stated otherwise. Standard commercial booking: 50% of the discounted travel-inclusive training fee at signing; balance 14 days before delivery. Approved venue commitments may have a separate payment date. Government payment and acceptance terms are agreed through the authorized purchasing process. The signed agreement controls.

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Veteran and first responder discount policy

Eligible nonprofits, government organizations and organizations qualifying for the Veteran and First Responder Workforce Discount receive one 10% eligibility discount. Apply any eligible local travel credit first, then the single 10% reduction, and round the base package fee once to the nearest $5, half up. Multiple eligibility categories do not produce multiple discounts. Previously accepted quotes retain their agreed terms.

Veteran and First Responder Workforce Discount: one 10% reduction after any eligible local travel credit when at least 20% of the contracting organization's current employees are military veterans or first responders. Count each employee once; use headcount, including full-time and part-time employees, excluding contractors. First responders include firefighters, emergency medical services personnel, law enforcement officers and emergency dispatchers. The authorized client representative confirms the percentage by signed statement at booking; no employee names, service records or medical information are collected. Apply organization-wide eligibility, not a hand-picked training cohort. This is a commercial veteran and first responder workforce benefit, not a service credential or government certification.

Example: one day is $7,460 standard or $6,210 local. An eligible local nonprofit, government or qualifying veteran/first responder workforce organization receives 10% off $6,210: $5,589, rounded to $5,590. The local travel credit and one eligibility discount both apply. Being eligible under multiple categories does not add another 10% reduction.

Eligibility statement for booking

Organization: _____ Workforce count date: _____
Total current employees: _____ Unique eligible employees: _____ Eligible percentage: _____%
I confirm that at least 20% of our current organization-wide employees qualify under the definition above. Each eligible employee is counted once.
Authorized representative and title: _____
Signature: _____ Date: _____

Continued leadership support

Optional virtual support for one organization and a selected group of up to 20 participants from the original workshop cohort. Begins after the workshop's included sponsor follow-up is completed and its 30-day application window ends. The signed service order identifies the dates and selected tier. It is not required to receive standard workshop follow-up or the delivery guarantee.

Support monthly retainer

$885 standard; $795 for eligible nonprofit, government or veteran and first responder workforce organizations. One 60-minute sponsor session; one 60-minute cohort application clinic; up to one hour of preparation and written review per service month. Three provider hours total.

Implementation monthly retainer

$1,485 standard; $1,335 for eligible nonprofit, government or veteran and first responder workforce organizations. One 60-minute sponsor session; two 60-minute cohort application clinics; up to two hours of preparation and written review per service month. Five provider hours total.

Virtual retainers use the same national and local base price because no onsite travel is included. Eligible nonprofits, federal/state/local government and organizations qualifying for the Veteran and First Responder Workforce Discount receive one 10% reduction, rounded once to the nearest $5, half up. Discounts do not combine. Support is $885 standard or $795 eligible; Implementation is $1,485 standard or $1,335 eligible, per service month. Applicable taxes are additional. Onsite local travel credits can be combined with one applicable eligibility discount.

One service month at a time, payable in advance; renew only by written agreement. No automatic renewal or minimum multi-month term. Sessions and review time must be used within the agreed service month; unused client time does not roll over. Schedule at signing. Reschedule with at least two business days' notice within that month, subject to availability; late cancellation or no-show uses the reserved session. If Provider cannot deliver and no replacement is agreed, refund the undelivered portion using the monthly fee divided by three Support hours or five Implementation hours. Statutory and existing agreement remedies remain available.

Review time covers de-identified action records, sponsor questions and existing Academy tool application; it includes preparation, reading and written response. No unlimited email or on-call access. Acknowledge requests within two business days during Monday–Friday, 09:00–17:00 Mountain Time, excluding US federal holidays; substantive work is completed within the purchased review allowance and agreed schedule. Employer HR, safety and compliance decisions remain with the employer. No emergency response, legal advice, new module delivery, extensive custom cases, assessments, onsite travel, re-teaching license or guaranteed business result is included. Extra work requires a written quote first.

Workshop delivery guarantee

If your sponsor believes we did not adequately cover a learning objective agreed in the signed workshop scope, notify Fella Leadership Group in writing within seven calendar days of delivery and identify the objective and delivery gap. We will provide one additional virtual session of up to 60 minutes for the original cohort, at no additional fee, scheduled within 30 calendar days of the request by mutual agreement. One make-good session per workshop engagement. If no mutually available date exists within that window, agree an alternative date or apply the agreement's existing remedy for a deficient service. This delivery guarantee does not promise employee behavior, financial results or resolution of an employer HR matter. It does not reduce existing contractual remedies or nonwaivable legal rights. No retainer purchase is required.

Veteran and first responder workforce discount

The Veteran and First Responder Workforce Discount takes 10% off the applicable training package fee after any eligible local travel credit. It does not combine with another nonprofit or government eligibility discount. Local qualifying organizations receive the same local-plus-eligibility price as local nonprofits and government organizations.

Organizations qualify when at least 20% of their current employees are military veterans or first responders. Count each employee once, including full-time and part-time employees and excluding contractors. First responders include firefighters, emergency medical services personnel, law enforcement officers and emergency dispatchers. An authorized representative confirms eligibility; no employee names, service records or medical information are required.

Additional training participants

The package fee covers the first 20 participants. Each participant after 20 costs 65% of the applicable package fee divided by 20. Use the eligible package fee after any local or sector pricing, round that unit rate once to cents half up, then multiply it by the number above 20. Add the result to the package fee. Do not apply another discount or round the expanded total to $5. The rate covers the whole selected package, not each day again. There is no upper headcount cutoff in this pricing formula; confirm the delivery plan, staffing, venue and participant count in writing before booking.

One-day example: $7,460 ÷ 20 × 65% = $242.45 per additional person. For 25 people: $7,460 + 5 × $242.45 = $8,672.25. Eligible one-day unit rates: nonprofit/government or qualifying veteran/first responder workforce $218.24; local $201.83; local nonprofit/government or qualifying veteran/first responder workforce $181.68. Eligible base prices are already discounted, so the additional-person calculation does not receive a second discount.

Standard additional-person rates for each full selected package: one day $242.45; two days $464.10; three days $670.80; five-day Academy $1,045.85; spaced series $729.95. The first 20 remain included when fewer people attend; no automatic per-person refund applies. Venue, tax and other agreed scope additions remain separate. Retainer clinics keep their separately stated scope of up to 20 selected participants.

30-day Put It to Work Guarantee

If your team meets the conditions below and the 30-day sponsor review shows no agreed useful change, Erin provides up to six hours of virtual follow-through support over the next 60 days at no added fee.

This guarantee applies to new Stop Chasing Leadership Day engagements when included in the signed scope. Before training, the sponsor and Erin agree on one action, a baseline and one observable change that would count as progress.

The cohort attends the workshop. The sponsor records at least two genuine attempts to use the action and joins Erin to review the evidence within 30 calendar days after delivery. If Erin cannot provide the review within 30 days, the sponsor may submit the evidence in writing by day 35 instead.

If the evidence shows no agreed useful change, the 60-day support window begins on the date of the qualifying review or receipt of the qualifying written evidence. Support includes a review of what blocked the action, one virtual cohort practice session and a second evidence review. Preparation and written follow-up count toward the six-hour cap.

Support ends when the agreed change is documented, six hours are used or the 60-day window closes, whichever comes first. The guarantee covers the original action. The separate workshop delivery guarantee covers missed learning objectives. Each issue is handled under its applicable remedy. Existing contractual and statutory rights remain.

Founding organization offer

The first three organizations to sign a qualifying one-day scope under this new offer can book at $5,595 for up to 20 managers.

Agree to record a baseline, share a 30-day measure and provide honest feedback. Any testimonial may be positive, mixed or negative. Publication needs separate permission and will disclose the reduced fee.

The founding rate is 25% below the standard one-day fee. No discount stacking. If another eligible published rate is lower, use that rate instead. Larger groups use the applicable package fee to calculate additional participants. The signed quote confirms eligibility and whether a founding place remains.

No live remaining-place count is implied. Eligibility and the remaining founding allocation are confirmed in the signed quote. No positive testimonial is required. This is the same founding offer published on the homepage, not an additional discount tier.

Standard pricing and group-size calculations

The normal one-day fee remains $7,460 for up to 20 participants. Each additional person uses 65% of the applicable package fee divided by 20, rounded once to cents. For the $5,595 founding fee, the additional-person unit rate is $181.84. Use a lower existing eligible rate instead when applicable; do not stack reductions. Venue, applicable tax and approved additions are separate.

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